



DESIGN, INSTALL AND SERVICE
DATA ■ VOICE ■ IP TV ■ CCTV SYSTEMS
10-F Greenwood Avenue, Woodbury, NJ 08096
Phone 856-686-0883 ■ Fax 856-683-0880

CCESC RFP# FY16-01
Section B3.14 Audio Visual Systems
Physical Security/Access Systems

Keyscan Access Control Systems

Enclosed is our submittal for access control. Included in this section are all parts and labor required to supply, install and maintain an entry control system. All the pricing listed within this section is manufacturer suggested pricing. *All CCESC members are entitled to a 10% discount off all listed prices.* There are special discounts available as listed in the discount section of the bid response. Special discounts are available when the manufacturer offers incentives periodically throughout the year, when the total price of the project is consider a large project by the manufacturer or when the member is a repeat customer or is expanding and existing system.

Also included in this section is our manufacture certification to install all Keyscan products, our state license indicating we are licensed by the state to install security systems and our Department of Treasury certification indicating that we are approved to install security systems.

When a potential customer asks for a door access control proposal, we will submit a proposal listing all parts and labor that can easily be matched to the pricing attached within.

CCESC RFP# FY16-01

Section B3.14 Access Systems

PART NUMBER	DESCRIPTION	CCESC Price
JF-2MED	VIDEO MASTER STATION	\$687.69
JF-2HD	VIDEO SUB MASTER STATION	\$427.69
JF-DV	VIDEO DOOR STATION	\$230.09
JF-DVF	VIDEO DOOR STATION	\$252.19
JF-D	AUDIO DOOR STATION	\$115.69
JK-1MED	VIDEO MASTER STATION	\$441.99
JK-1HD	VIDEO SUB MASTER STATION	\$272.99
JKS-1AEDF	BOX SET. JK-1MED,JK-DVF,PS-1820UL	\$722.79
JK-DVF	VIDEO DOOR STATION	\$288.59
JK-DV	VIDEO DOOR STATION	\$269.09
JP-4MED	VIDEO MASTER STATION	\$1,285.69
JP-4HD	VIDEO SUB MASTER STATION	\$973.69
JPS-4AEDV	BOX SET. JP-4MED,JP-DV,PS-2420UL	\$1,623.69
JP-DVF	VIDEO DOOR STATION	\$284.69
JP-DV	VIDEO DOOR STATION	\$267.79
LEF-3	3-CALL AUDIO MASTER STATION	\$162.49
LEF-3L	3-CALL AUDIO MASTER STATION DOOR RELEASE	\$213.19
LEF-5	5-CALL AUDIO MASTER STATION	\$233.99
LE-A	AUDIO SUB STATION	\$33.79
LEM-1DL	AUDIO MASTER STATION	\$122.19
LE-D	AUDIO DOOR STATION	\$27.29
LE-DA	AUDIO DOOR STATION	\$74.09
GT-D	AUDIO DOOR STATION	\$110.49
MCW-S/A	DESK STAND	\$25.99
PS-1820UL	18V DC 2A POWER SUPPLY	\$105.29
PS-2420UL	24V DC 2A POWER SUPPLY	\$111.79

PT-1210NA	12V AC TRANSFORMER	\$18.19
RY-18L	FORM C DOOR RELEASE RELAY	\$16.89
RY-3DL	SELECTIVE DOOR RELEASE ADAPTOR	\$89.69
RY-PA	DOOR RELEASE RELAY	\$12.73
C-ML/A	AUDIO MASTER STATION	\$93.59
C-D	AUDIO DOOR STATION	\$107.89
NVR-R-1-1-18TB	Video Insight 18TB Storage NVR with Keyboard and Mouse, Rails	\$5,495.00
NVR-R-1-1-24TB	Video Insight 24TB Storage NVR with Keyboard and Mouse, Rails	\$5,895.00
NVR-R-1-1-36TB	Video Insight 36TB Storage NVR with Keyboard and Mouse, Rails	\$7,995.00
NVR-R-2-2-48TB	Video Insight 48TB Storage NVR with Keyboard and Mouse, Rails	\$14,295.00
NVR-R-2-2-60TB	Video Insight 60TB Storage NVR with Keyboard and Mouse, Rails	\$16,925.00
NVR-R-2-2-96TB	Video Insight 96TB Storage NVR with Keyboard and Mouse, Rails	\$23,735.00
NVR-2-2-112TB	Video Insight 112TB Storage NVR with Keyboard and Mouse, Rails	\$25,485.00
NVR-2-2-128TB	Video Insight 128TB Storage NVR with Keyboard and Mouse, Rails	\$27,195.00



The Camden County Educational Services Commission

RFP #FY16-01 Information Technology Solutions On An As Needed Basis

Company: RFP Solutions, Inc. Service Fees

Section B3.14 Access Systems

Description	Hourly Rates	Rates Quarter Hour Increments	Initial Fee	Minimum Fee (one hour of labor)	Travel
Consultation	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 no charge	\$0.00 (no charge)
Installation	see attached wage chart	see attached wage chart	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 (no charge)
Professional Services	\$135.00	\$33.75	\$0.00 (no charge)	\$135.00	\$0.00 (no charge)
Engineering Services	\$150.00	\$37.50	\$0.00 (no charge)	\$150.00	\$0.00 (no charge)



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CCESC RFP# FY16-01
Section B3.15 Professional Services
Installation/Wiring Cabling

Certified Copper and Fiber Optic Network Cabling Infrastructure

Enclosed is our submittal for certified cabling infrastructure. Included in this section are all parts and labor required to supply, install and maintain a copper or fiber optic cabling system. All the pricing listed within this section is customer pricing. There are special discounts available as listed in the discount section of the bid response. Special discounts are available when the manufacturer offers incentives periodically throughout the year, when the total price of the project is consider a large project by the manufacturer or when the member is a repeat customer or is expanding and existing system.

Also included in this section is our manufacture certification to install copper and/or fiber optic cabling infrastructures, our state license indicating we are licensed by the state to install cabling and our Department of Treasury certification indicating that we are approved to install cabling.

When a potential CCESC customer asks for a cabling proposal, we will submit a proposal listing all parts and labor that can easily be matched to the pricing attached within. The simplified pricing model allows for easy selection of exactly what is needed. Our pricing includes everything required to install a certified copper or fiber network.



The Camden County Educational Services Commission

RFP #FY16-01 Information Technology Solutions On An As Needed Basis

Compay: RFP Solutions, Inc. Service Fees

Section B3.15 Wiring/Cable

Description	Hourly Rates	Rates Quarter Hour Increments	Initial Fee	Minimum Fee (one hour of labor)	Travel
Consultation	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 no charge	\$0.00 (no charge)
Installation	see attached wage chart	see attached wage chart	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 (no charge)
Professional Services	\$135.00	\$33.75	\$0.00 (no charge)	\$135.00	\$0.00 (no charge)
Engineering Services	\$150.00	\$37.50	\$0.00 (no charge)	\$150.00	\$0.00 (no charge)



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CCESC RFP# FY16-01
Section B3.19 Other Solutions
Emergency Lockdown Strobe Lights

Enclosed is our submittal for emergency strobe lights. Emergency strobe lights are used to visually notify staff and students that the building is in lockdown. At the same time, and audible message can be played over the in school paging system and 911 can be notified. Strobes are activated by pressing a button or dialing a code on the telephone. Included in this section are all parts and labor required to supply, install and maintain an emergency strobe system. All the pricing listed within this section is manufacturer suggested pricing. *All CCESC members are entitled to a 10% discount off all listed prices as shown on the price sheet.* There are special discounts available as listed in the discount section of the bid response. Special discounts are available when the manufacturer offers incentives periodically throughout the year, when the total price of the project is consider a large project by the manufacturer or when the member is a repeat customer or is expanding and existing system.

Also included in this section is our our state license indicating we are licensed by the state to install security systems and our Department of Treasury certification indicating that we are approved to install security systems.

When a potential customer asks for an emergency strobe light proposal, we will submit a proposal listing all parts and labor that can easily be matched to the pricing attached within.



The Camden County Educational Services Commission

RFP #FY16-01 Information Technology Solutions On An As Needed Basis

Company: RFP Solutions, Inc. Service Fees

Section B3.19 Emergency Strobes - Viking Electronics - Bogen Communications

Description	Hourly Rates	Rates Quarter Hour Increments	Initial Fee	Minimum Fee (one hour of labor)	Travel
Consultation	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 no charge	\$0.00 (no charge)
Installation	see attached wage chart	see attached wage chart	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 (no charge)
Professional Services	\$135.00	\$33.75	\$0.00 (no charge)	\$135.00	\$0.00 (no charge)
Engineering Services	\$150.00	\$37.50	\$0.00 (no charge)	\$150.00	\$0.00 (no charge)



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CCESC RFP# FY16-01
Section B3.17 LAN/WAN/Unified Communications/WLAN
Alcatel-Lucent Enterprise Systems

Enclosed is our submittal for LAN/WAN/Unified Communications and WLAN. Included in this section are all parts and labor required to supply, install and maintain network equipment. All the pricing listed within this section is manufacturer suggested pricing. *All CCESC members are entitled to the listed discount on each line item as shown on the price sheet.* There are special discounts available as listed in the discount section of the bid response. Special discounts are available when the manufacturer offers incentives periodically throughout the year, when the total price of the project is consider a large project by the manufacturer or when the member is a repeat customer or is expanding and existing system.



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RFP #FY16-01 Information Technology Solutions On An As Needed Basis

Company: RFP Solutions, Inc. Service Fees

Section B3.17 LAN/WAN/METRO - Unified Communications - Wireless

Description	Hourly Rates	Rates Quarter Hour Increments	Initial Fee	Minimum Fee (one hour of labor)	Travel
Consultation	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 no charge	\$0.00 (no charge)
Installation	see attached wage chart	see attached wage chart	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 (no charge)
Professional Services	\$135.00	\$33.75	\$0.00 (no charge)	\$135.00	\$0.00 (no charge)
Engineering Services	\$150.00	\$37.50	\$0.00 (no charge)	\$150.00	\$0.00 (no charge)



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Section B3.19 Other Solutions
Bogen Communications Paging Systems

Enclosed is our submittal for overhead paging systems. Paging systems are used to audibly notify school staff and students with daily announcements, school dismissals and in emergency notification scenarios. Page announcements are generated using a microphone or telephone. Included in this section are all parts and labor required to supply, install and maintain a Bogen Communications paging system. All the pricing listed within this section is manufacturer suggested pricing. *All CCESC members are entitled to a 10% discount off all listed prices as shown on the price sheet.* There are special discounts available as listed in the discount section of the bid response. Special discounts are available when the manufacturer offers incentives periodically throughout the year, when the total price of the project is consider a large project by the manufacturer or when the member is a repeat customer or is expanding and existing system.

Also included in this section is our state license indicating we are licensed by the state to install Communications Systems and our Department of Treasury certification indicating that we are approved to install security systems.

When a potential customer asks for a Bogen Communications paging system proposal, we will submit a proposal listing all parts and labor that can easily be matched to the pricing attached within.



The Camden County Educational Services Commission

RFP #FY16-01 Information Technology Solutions On An As Needed Basis

Compay: RFP Solutions, Inc. Service Fees

Section B3.19 Emergency Strobes - Viking Electronics - Bogen Communications

Description	Hourly Rates	Rates Quarter Hour Increments	Initial Fee	Minimum Fee (one hour of labor)	Travel
Consultation	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 no charge	\$0.00 (no charge)
Installation	see attached wage chart	see attached wage chart	\$0.00 (no charge)	\$0.00 (no charge)	\$0.00 (no charge)
Professional Services	\$135.00	\$33.75	\$0.00 (no charge)	\$135.00	\$0.00 (no charge)
Engineering Services	\$150.00	\$37.50	\$0.00 (no charge)	\$150.00	\$0.00 (no charge)